

Point-of-Sale Data Service

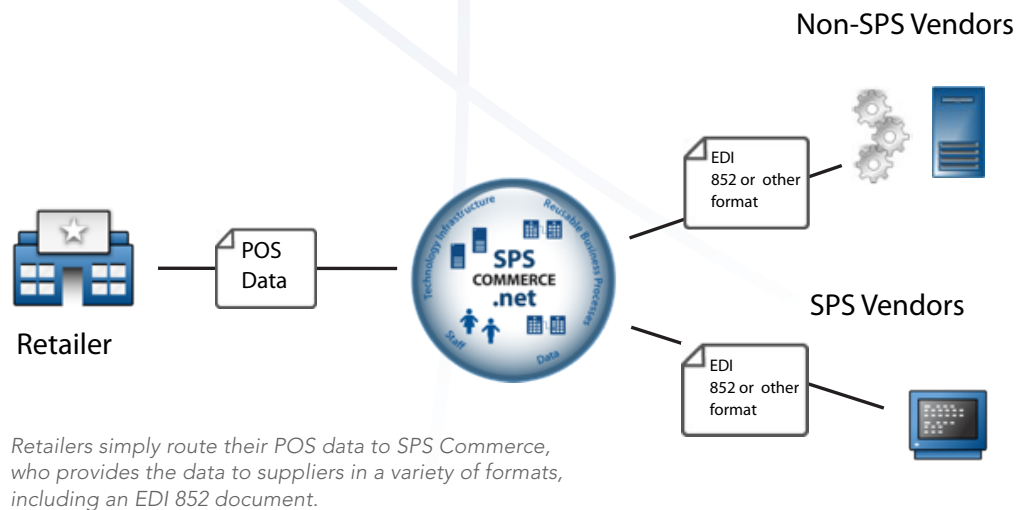
SPS Commerce offers a Point-of-Sale (POS) Data Service that helps retailers and suppliers achieve their supply chain goals. By sharing POS data, retailers and suppliers can build fact-based partnerships that increase sales, boost margins and optimize inventory levels for all parties.

RETAILERS CAN:

- ▶ Improve supplier performance in key areas such as order timeliness and order completeness
- ▶ Prevent out-of-stock and surplus inventory conditions
- ▶ Gain fulfillment flexibility for vendor-managed inventory and scan-based trading models
- ▶ Boost goodwill with vendors

SUPPLIERS CAN:

- ▶ Enhance visibility into store-level sales and inventory
- ▶ Optimize sell-through by boosting performance of promotions
- ▶ Make informed decisions about new product introductions
- ▶ Streamline revenue recognition for scan-based trading fulfillment models



KEY FEATURES

No Cost: The service is free of charge for both retailers and suppliers and requires no investment in hardware, software, staffing or VAN fees.

Proven: Through our experience working with more than 35,000 organizations, SPS Commerce has developed a service that extracts the most useful POS data for vendors.

Secure: The POS Data Service lets you maintain control of access to sales information while ensuring it goes to the correct trading partners.

Comprehensive: Vendors access a central area for all POS data rather than having to work with a proprietary portal from each of their retail customers.

Easy: For vendors interested in an analytic tool to help them understand and leverage POS data, SPS' POS Data Service seamlessly integrates with our Trading Partner Intelligence solution.

GETTING STARTED

As a completely outsourced service, the POS Data Service requires minimal setup. Retailers that currently generate POS data simply route their data to SPS Commerce. SPS works with retailers to create a POS feed if they are not currently generating POS data.

SPS converts retailers' POS data into a Product Activity Report (EDI 852 document) or other format for use by suppliers. SPS works with suppliers to ensure they can receive the data in the format they desire. SPS then provides ongoing, free support for all vendors to address any questions concerning the distribution and quality of the 852 data.